

**THE UPS STORE**  
**11654 Plaza America Drive**  
**Reston, VA 20190**  
**Tel: 703-437-9300**  
**Fax: 703-437-3454**  
**Email: store0316@theupsstore.com**



July 30, 2012

Postal Regulatory Commission  
901 New York Ave NW, Suite 200  
Washington, DC 20268

Reference: PRC Docket # MC2012-26

Dear Commissioners,

I am the franchisee/owner of two The UPS Stores in Reston, Virginia (zip code 20190) and Herndon, Virginia (zip code 20171), employing 12 people from our community. I am writing to ask that you disallow the United States Post Office's "enhanced" services to Post Office Box customers, specifically:

1. Acceptance of third-party parcels and other items from UPS, FedEx, DHL and other non-USPS carriers, a practice that has been prohibited for many years.
2. The new ability to use the street address of the Post Office where the Post Office Box is located, rather than the conventional "PO Box 123, Anytown, MA 01234."
3. The new ability of Post Office Box customers to use the "#123" designation instead of the conventional "PO Box 123" form of address.
4. E-mail / text message notification to PO Box customers of items received. ("Real Mail Notification")

These new business practices place the United States Postal Service in direct and unequal competition with thousands of small businesses across the country. For store owners like me, our businesses are privately owned and represent the sole source of our income as well as for our employees. In many cases, we have financed the purchase of the business with loans secured by our homes. This new form of competition from the USPS will result in significant loss of revenue and damage to my business. That will threaten not only my home, but also the jobs of the people I employ.

As a Commercial Mail Receiving Agency (CMRA), our business is regulated and inspected by the USPS. There is no other enterprise in our society where one competitor can regulate another, even to the point of requiring them to turn over their customer list on a quarterly basis.

As a CMRA, we operate under other unfair rules, such as the ability of a postal customer to change his address from a PO Box to another address with a simple “Change of Address” form, while customers of a CMRA such as my store are prohibited from doing so. When a CMRA mailbox customer moves, we are required by the USPS to receive the customer’s mail for six months following termination and cannot re-mail it without paying for new postage.

Also, our delivery post offices recently changed our delivery schedule to be in the late afternoon. Now our customers are getting their mail much later in the day. Was this change as a result of giving USPS an unfair advantage so that they can advertise the delivery of mail in the mornings to their own mailbox holders? Empowerment decisions like this seriously provide an unfair advantage to the post offices.

As noted in PRC Order No. 1366, “the Postal Service has not submitted an appropriate filing that describes the nature and implementing rules for these enhanced services.” The USPS failed to follow the rules in rolling out these new services, and made a unilateral decision and executed it without the necessary filings. What the USPS is doing is fundamentally wrong. A financially viable Post Office is an important part of our business, but not at our expense. I cannot sit by and watch the USPS launch a series of products and services specifically designed to take our customers. A relationship with the USPS is a careful balance of competition and support, and in this instance they have tipped the scales.

Thank you for your time and kind attention to this matter. Please do not hesitate to contact me if you have any questions or concerns.

Sincerely,

Peter Huang

Owner and Operator  
The UPS Store #0316 – Reston, VA  
The UPS Store #4304 – Herndon, VA